




# “Keeping You Connected”

## November Meeting & Training Schedule

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	<b>1 Buyer Strategies</b> Chris Leader Ajax 10am <input checked="" type="checkbox"/>	2	3 	4	<b>5 Lead Generation &amp; Prospecting</b> Chris Leader 10-2pm Kennedy <input checked="" type="checkbox"/>
<b>7 Meeting &amp; Tour Pickering</b> 10:00am	<b>8 Meeting &amp; Tour West Hill 9:45 am</b> Chris Leader 10-12pm Ajax Negotiating the offer <input checked="" type="checkbox"/>  Social Media Mastery Kennedy 10:30 Meeting Kennedy 10am	<b>9 Meeting &amp; Tour Ajax 9:45 am</b> Lunch & Learn MPAC Danforth -11:30 <input checked="" type="checkbox"/> Social Media Mastery @ Radisson Toronto East <input checked="" type="checkbox"/>	<b>10 Lunch and Learn Pillar to Post 11am AJAX</b> “Furnaces & Furnace Defects” <input checked="" type="checkbox"/>	<b>11</b> 	<b>12 Listing Pres &amp; Pricing Strategies</b> Chris Leader 10-2pm Kennedy <input checked="" type="checkbox"/>
14	<b>15 Websites &amp; Social Media</b> Chris Leader 10-12pm Ajax <input checked="" type="checkbox"/>	16	<b>17 Docu-sign Training w/ Debbie White-mills Ajax</b> 10:00 am <input checked="" type="checkbox"/>	18	<b>19 Objection Handling &amp; Protecting your commission</b> Chris Leader 10-2pm Kennedy <input checked="" type="checkbox"/>
<b>21 Meeting &amp; Tour Pickering</b> 10:00am	<b>22 Meeting &amp; Tour West Hill 9:45 am</b> Marketing Strategies Chris Leader 10-12pm Ajax <input checked="" type="checkbox"/>  Meeting -Kennedy 10am	<b>23 Meeting &amp; Tour Ajax 9:45 am</b>  Meeting-Danforth 10:30	<b>24 Lunch &amp; Learn CMHC- New Mortgage Rules. Ajax 11-1230</b> <input checked="" type="checkbox"/>	25	<b>26 Buyer Strategies &amp; Negotiating the Offer</b> Chris Leader Kennedy 10 am
28	<b>29 Business Planning</b> Chris Leader 10-12pm Ajax <input checked="" type="checkbox"/>	<b>YEAR END!!!</b>		